# Corporate governance

# Proper and decent management

Proper and decent management is a precondition for SP Group being able to create long-term value for its shareholders, customers, employees and other stakeholders. Management sets up clear strategic and financial goals and provides information on goal achievement on an ongoing basis in order for all stakeholders to be able to evaluate the development and future of the Group. It is essential to Management that SP Group meets its stakeholders at eye level and that the shareholders can exercise their rights freely.

The Board of Directors and the Executive Board strive to act openly in relation to their work and their approach to management. Management follows the recommendations for corporate governance issued by the Committee on Corporate Governance in 2013 (last update November 2014) based on the "comply or explain" principle. At http://www.sp-group. dk/investor+relations/corporate+governance, the Board of Directors systematically describes "the Company's position on the recommendations on corporate governance of May 2013" in the "Corporate governance" section. SP Group complies with the majority of the recommendations but has chosen a different practice in some areas, which is more suitable for SP Group. The main deviation involves the following:

SP Group has not set any mandatory retirement age for members of the Board of Directors. SP Group finds that a mandatory retirement age is discriminating and that the capacity and contribution of each member are more important than their birth certificates.

In a few areas, SP Group has not formalised procedures and policies to the same extent as suggested by the Committee on Corporate Governance. For instance, SP Group has neither introduced an actual stakeholder policy (but has a clear attitude to and policies for communication) nor prepared any separate engagement description for the Chairman (instead, this is part of the rules of procedure for the Board of Directors).

The Board of Directors has considered appointing committees under the auspices of the Board of Directors, but found that, due to the size of the Group, SP Group does not need such committees, with the exception of an Audit Committee whose members are the collective Board of Directors, chaired by Hans-Henrik Eriksen.

# **Duties of the Board of Directors**

In 2016, the Board of Directors held 13 meetings, two of which had focus on strategy and budgets, respectively. At the strategy meeting in December, the Board of Directors also discussed business risks and the management of such risks at group level and in the individual business areas. Once a year, the Board of Directors determines the framework for managing interest rate, credit and currency risks and risks related to raw materials and energy prices, and the Board of Directors follows up on the implementation of this framework on an ongoing basis. Discussion and revision of the rules of procedure is a routine procedure at the board meeting in June. All board members attend to the functions of the Audit Committee. Separate meetings in the Audit Committee are held in connection with board meetings.

The Board of Directors assesses the Group's financial position, goals, dividend policy and share structure on an ongoing basis. The dividend policy is specified in the "Shareholder information" section, and the financial goals are specified in the "Strategic development" section. The Board of Directors assesses that the financial structure is appropriate for the present size and challenges of SP Group, and the Board of Directors targets an equity ratio of 25-45% to ensure an efficient capital structure. It is expected that the equity ratio will have increased to 25-45% at the end of 2017. If the equity ratio increases any excess capital, is expected to be paid out to the shareholders.

The Board of Directors receives a weekly report from the Executive Board, which details a number of recurring areas, including cash flows and developments in the business areas. In addition, the Board of Directors receives quarterly and monthly reports, including detailed financial follow-up.

# **Composition of the Board of Directors**

The board members elected by the shareholders are up for election each year. 4-5 members is an appropriate number, as the Board of Directors can thus work efficiently and gather quickly while at the same time being diverse enough to represent different experiences.

The Board of Directors is composed of persons with relevant insight into the plastics industry and management experience from internationally operating production enterprises. Hans W. Schur is connected to a major shareholder in the Company, but cannot be considered a majority shareholder. Thus, no member of the Board of Directors has any other interest in SP Group than safeguarding the shareholders' interests, and SP Group finds that the current board members possess the qualifications and experience necessary to manage the Group and act as an efficient sounding board vis-à-vis the Executive Board. Of the board members elected by the company in general meeting, only Hans-Henrik Eriksen is found to be independent in accordance with the criteria defined by the Committee on Corporate Governance. The other four board members have been members of the Board of Directors for more than 12 years.

At the ordinary general meeting in 2017, Erik Christensen will retire after 15 years' committed and competent effort as board member, and Bente Overgaard will be nominated for the position as a new, independent member of the Board of Directors.

At the annual general meeting in 2009, the two employee representatives on the Board of Directors resigned as their term of office expired. No new representatives have been elected in accordance with the rules of election of group representatives for SP Group's Board of Directors. In the coming year, the Board of Directors will therefore only consist of the members elected by the shareholders.

# Remuneration of Management

The Company's remuneration policy has been approved by the general meeting, most recently in 2014. The Board of Directors has no incentive programmes, but receives an ordinary remuneration determined by the annual general meeting. As announced at the latest annual general meeting, it is recommended that remuneration for 2016 be fixed at DKK 400,000 to the Chairman, DKK 250,000 to the Deputy Chairman and DKK 200,000 to other members. Moreover, it is proposed that the Chairman of the Audit Committee should receive a separate fee of DKK 50,000 in addition to the directors' fee. The members of the Board of Directors will not receive any remuneration for any ad hoc tasks, but their travelling expenses in connection with meetings, etc. will be reimbursed.

The Board of Directors will propose that directors' fees for 2017 are increased to DKK 450,000 for the Chairman, DKK 275,000 for the Deputy Chairman and DKK 225,000 for other board members. Moreover, it is proposed that the Chairman of the Audit Committee is still to receive a separate fee of DKK 50,000 in addition to the directors' fee. Directors' fees were most recently adjusted with effect for 2012.

Remuneration of the Executive Board is negotiated by the Chairman and adopted by the Board of Directors. The remuneration consists of a basic salary and usual benefits such as company-paid telephone, car, etc. In 2016, the total remuneration was DKK 5.8 million against DKK 5.4 million in





Loïc van der Heijden, managing director at TPI Polytechniek (to the right) together with managing director at Tinby in Poland, Adam Czyzynski. In 2016, TPI Polytechniek celebrated its 20th anniversary.



In November, TPI Polytechniek was represented once again at the EuroTier Trade Fair in Hanover, Germany

2015. Members of the Executive Board make pension contributions themselves. The Company must give at least 24 months' notice of dismissal to CEO Frank Gad and at least 12 months' notice to CFO Jørgen Hønnerup Nielsen. If the members of the Executive Board are dismissed in connection with a takeover of SP Group (including a merger or other combination), the Company will not be obliged to pay any further severance pay.

Members of the Executive Board are not eligible for any short-term incentive schemes such as bonus schemes. However, SP Group has set up long-term incentive schemes.

In 2012, the Board of Directors issued 100,000 warrants to the Executive Board and executives in the Group, Frank Gad received 20.000 warrants. and Jørgen Nielsen received 10,000 warrants. The remaining 70,000 warrants were distributed among 22 executive officers. The issued warrants can be exercised to subscribe for shares in the period 1 April 2015 to 31 March 2018; however, exercise can only take place during the first two weeks in those periods where Management is allowed to trade the Company's shares in accordance with the Company's internal rules. The exercise price is fixed at DKK 120 based on the listed price immediately before and after the publication of the annual report on 28 March 2012. Moreover, an addition of 7.5% p.a. is added calculated from 1 April 2012 and until the warrants can be exercised at the earliest. The programme will not represent a value to the executives until the shareholders have ascertained increasing share prices. The grant in 2012 was made based on the mandate granted to the Board of Directors by the company in general meeting in 2011. Only 98,612 of the 100,000 warrants issued have vested or been purchased. Both Frank Gad and Jørgen Nielsen exercised their warrants in 2015. So did most of the other executive officers. At year-end 2016, 1,000 warrants under the 2012 programme were outstanding. All warrants are presently hedged by means of treasury shares.

In 2013, the Board of Directors issued 100,000 warrants to the Executive Board and executives in the Group. Frank Gad received 17,000 warrants, and Jørgen Nielsen received 8,000 warrants. The remaining 75,000 warrants were distributed among 23 executive officers. The issued warrants can be exercised to subscribe for shares in the period 1 April 2016 to 31 March 2019; however, exercise can only take place during the first two weeks in those periods where Management is allowed to trade the Company's shares in accordance with the Company's internal rules. The exercise price is fixed at DKK 145 based on the listed price immediately before and after the publication of the annual report on 22 March 2013. Moreover, an addition of 7.5% p.a. is added calculated from 1 April 2013 and until the warrants are exercised. The programme will not represent a value to the executives until the shareholders have ascertained increasing share prices. The grant in 2013 was made based on the mandate granted to the Board of Directors by the company in general meeting in 2013. Only 96,334 of the 100,000 warrants issued have vested. At year-end 2016, 12,000 warrants under the 2013 programme were outstanding. All warrants are presently hedged by means of treasury shares.

In 2014, the Board of Directors issued 50,000 warrants to the Executive Board and executives in the Group. Frank Gad received 6,000 warrants, and Jørgen Nielsen received 4,000 warrants. The remaining 40,000 warrants were distributed among 26 executives. The issued warrants can be exercised to subscribe for shares in the period 1 April 2017 to 31 March 2020; however, exercise can only take place during the first two weeks in those periods where Management is allowed to trade the Company's shares in accordance with the Company's internal rules. The exercise price is fixed at DKK 280 based on the listed price immediately before the publication of the annual report on 27 March 2014 and up to 29 April 2014. Moreover, an addition of 7.5% p.a. is added calculated from 1 April 2014 and until the warrants are exercised. The programme will not represent a value to the executives until the shareholders have ascertained increasing share prices. The grant in 2014 was made based on the mandate granted to the Board of Directors by the company in general meeting in 2013. Approx. 85% of the warrants are currently hedged by treasury shares.

In 2015, the Board of Directors issued 50,000 warrants to the Executive Board and executive officers in the Group. Frank Gad received 6,000 warrants, and Jørgen Nielsen received 4,000 warrants. The remaining 40,000 warrants were distributed among 26 executives. The issued warrants can be exercised to subscribe for shares in the period 1 April 2018 to 31 March 2021; however, exercise can only take place during the first two weeks in those periods where Management is allowed to trade the Company's shares in accordance with the Company's internal rules. The exercise price is fixed at DKK 255 based on the listed price immediately before the publication of the annual report on 26 March 2015 and up to 27 April 2015. Moreover, an addition of 7.5% p.a. is added calculated from 1 April 2015 and until the warrants are exercised. The programme will not represent a value to the executives until the shareholders have ascertained increasing share prices. The grant in 2015 was made based on the mandate granted to the Board of Directors by the company in general meeting in 2013.

In 2016, the Board of Directors issued 59,000 warrants to the Executive Board and executive officers in the Group. Frank Gad received 6,000 warrants, and Jørgen Nielsen received 4,000 warrants. The remaining 49.000 warrants were distributed among 29 executives. The issued warrants can be exercised to subscribe for shares in the period 1 April 2019 to 31 March 2022; however, exercise can only take place during the first two weeks in those periods where Management is allowed to trade the Company's shares in accordance with the Company's internal rules. The exercise price is fixed at DKK 390 based on the listed price immediately before the publication of the annual report on 30 March 2016 and up to 28 April 2016. Moreover, an addition of 7.5% p.a. is added calculated from 1 April 2016 and until the warrants are exercised. The programme will not represent a value to the executives until the shareholders have ascertained increasing share prices. The grant in 2016 was made based on the mandate granted to the Board of Directors by the company in general meeting on 28 April 2016.

# Directorships in Danish and foreign companies, etc. at 1 March 2017



# Niels Kristian Agner,

Director, Værløse, born 1943.

Member and Chairman of the Board of Directors since 1995. Directors' fee: DKK 400,000.

No. of shares: 33,667 personally owned (-13,783) and 0 through his own company (0).

Other directorships: Pigro Management ApS (D), D. F. Holding, Skive A/S (CB), Aktieselskabet Schouw & Co. (BM), G.E.C. Gads Forlag Aktieselskab af 1994 (BM),

C. E. Gads Fond (commissioned), Direktør Hans Hornsyld og Hustru Eva Hornsylds Legat (BM), Direktør Svend Hornsylds Legat (BM) Fonden LDE 2 GP (BM), Fonden LDE 3 GP (BM), Fonden MIFIF II GP (BM) and SP Moulding A/S (CB), Fonden Maj Invest Equity General Partner (BM), Fonden MIE 5 GP (BM).



Erik Preben Holm,

CEO, Hellerup, born 1960.

Member of the Board of Directors since 1997, Deputy Chairman. Directors' fee: DKK 250,000.

No. of shares: 18,832 personally owned (-14,668). Other directorships: Vernal A/S (CB), Sticks 'N' Sushi A/S (CB), Sticks 'N' Sushi Holding A/S (CB), Vega Sea A/S (BM), Arvid Nilssons Fond (DC), SP Moulding A/S (DC), AO Invest A/S (BM), Brødrene A & O Johansen A/S (BM),

Fonden Maj Invest Equity General Partner (BM), Maj Invest Equity A/S (BM), Muuto A/S (BM), Muuto Holding A/S (BM), Erik Holm Holding APS (D), Fondsmæglerselskabet Maj Invest A/S (D), Maj Invest Equity A/S (D), LD Equity 1 K/S (MI), LD Equity 2 K/S (MI), LD Equity 3 K/S (MI), Maj Invest Equity 4 K/S (MI), LD Invest Vietnam K/S (MI) og Maj Invest Equity Southeast Asia II K/S (MI), Svendsen Sport A/S (BM).



Hans Wilhelm Schur,

CEO, Horsens, born 1951.

Member of the Board of Directors since 1999.

Directors' fee: DKK 200,000.

No. of shares: 0 personally owned and close family 476.938 (-31.333).

Other directorships: Dansk Industri, Horsens (BM), Danmarks Industrimuseum (CB), Konsul Axel Schur og Hustrus Fond (CB), Schur International a/s (D and

BM), Schur International Holding a/s (D and BM), Schur Finance a/s (CB), Schur Consumer Products Inc. (CB), International Packaging Group (CB), Conflex Packaging GmbH (BM), SP Moulding A/S (BM) and Dit Pulterkammer A/S (BM).



### Erik Christensen,

Director, Vejle, born 1937.

Member of the Board of Directors since 2002.

No. of shares: 18,787 personally owned (0) and 21,313 (-12,000) though his own company. Related party: 50,605 (-19,333).

Directors' fee: DKK 200,000.

Other directorships: Nagel Danmark A/S (BM), Andresen Invest A/S (CB), B. Christiansen Holding A/S (BM), Ejen-

domsselskabet af 1. oktober 1999 A/S (BM), K. Christiansen Holding A/S (BM), Luise Andresens Fond (CB), Nic. Christiansen Holding A/S (CB), Nic. Christiansen Import A/S (CB), Nic. Christiansen Invest A/S (BM), SP Moulding A/S (BM), NCG Retail A/S (BM), Ferrum Holding A/S (CB), Ferrum A/S (CB), Innovest ApS (BM), Pizzaflex ApS (BM), Novopack ApS (BM) and Chriscom ApS (D).



#### Hans-Henrik Eriksen,

CEO, Risskov, born 1960.

Member of the Board of Directors since 2013.

Directors' fee: DKK 250,000.

No. of shares: 3,500 personally owned (+1,125).

Other directorships: Digi Kiosk ApS (CB), Advice House ApS (DC), Exact Brazil A/S (BM), EB Præference A/S (BM), Green Tech Center A/S (BM), Green Tech Houses ApS (BM), Food Innovation House ApS (CB), Cardlab ApS

(BM), Cardlab Innovation ApS (BM), Liplasome Pharma ApS (BM), Bagger-Sørensen Fonden (BM), SP Moulding A/S (BM), Limb Holding A/S (CB), Limb Finance ApS (CB), Limb Holding Ltd. (BM), Michael Limb Holdings Ltd. (BM), High Firs Investment Company Ltd. (BM), Random Wood Investment Company Ltd. (BM), Random Wood Investment Company Ltd. (BM), Colombus E. ApS (BM), THE BREW COMPANY A/S (BM), Jabami ApS (CB), Navest A/S (CB), Ejendomsanpartsselskabet MT 04 (CB), Bricks A/S (BM), Bricks Ejendomme A/S (BM), Ejendomsselskabet SF44 A/S (BM),TAB LABS Ltd. (BM), Arcedi Biotech ApS (BM), Bagger-Sørensen & Co. A/S (D), Bagger-Sørensen Invest A/S (D), Vecata Ejendomme A/S (D), Vecata Invest A/S (D), Liplasome Pharma ApS (D), 4 Best Invest ApS (D), Tina Holding ApS (D), J-Flight ApS (D), Idecra IVS (D), Solo-Ca IVS (D), GUMLINK A/S (D), OKONO HOLDING ApS (D), CHEW INVEST ApS (D).

CB = Chairman of the Board BM = Board member D = Director DC = Deputy Chairman MI = Member of Investment Committee

The Board of Directors believes that share-based arrangements are necessary to ensure that SP Group will be able to attract and retain qualified executive officers and other key personnel. The Board of Directors wishes to tie the executive officers closer to the Group, reward them for their contribution to the long-term value creation and establish that executive officers and shareholders have a common interest in increasing share prices.

SP Group's programmes so far have all been multi-annual programmes to promote long-term conduct among the executive officers, and because of the annual interest surcharge, the exercise price has been higher than the share price at the grant date. These principles will also apply going forward.

# Key elements in the Group's internal control and risk management systems in connection with the financial reporting

Financial reporting process

The Board of Directors and the Executive Board have the overall responsibility for the Group's control and risk management in connection with

the financial reporting process, including compliance with relevant legislation and other adjustments in connection with the financial reporting. The Group's control and risk management systems can provide reasonable but not absolute assurance that fraudulent use of assets, losses and/or material errors and omissions in connection with the financial reporting are avoided.

# Control environment

At least once a year, the Board of Directors assesses the Group's organisational structure, the risk of fraud and the existence of internal rules and guidelines. The Board of Directors and the Executive Board lay down and approve overall policies, procedures and controls in significant areas in connection with the financial reporting process, including business procedures and internal controls, budget and budget follow-up procedures, procedures for the preparation of monthly financial statements and controlling in this connection and procedures for reporting to the Board of Directors. The Board of Directors may set up committees in relation to special tasks. For further information, see the section "Proper and decent management".

The Executive Board monitors on an ongoing basis compliance with relevant legislation and other regulations and provisions in connection with the financial reporting and reports to the Board of Directors on an ongoing basis.

### **Executive Board**



Frank Gad, CEO

Born in 1960, MSc in Economics and Business Administration, Frederiksberg.

Salary in 2016: DKK 3.9 million and a car.

Share-based salary in 2016: DKK 0.

Frank Gad took up his position in November 2004 and is the CEO of SP Moulding A/S and Chairman of the Board of Directors of the most significant subsidiaries of SP Group.

Previous employment: CEO of FLSmidth A/S (1999-2004), CEO of Mærsk Container Industri A/S (1996-1999) and employment at Odense Staalskibsværft (1985-1999), Executive Vice President at the time of resignation.

External directorships: Director of Frank Gad ApS, Gadplast ApS and Gadmol ApS. Shares in SP Group: 89,966 personally owned (0) and 277,273 (-11,000) through his own company. Close family: 3,990 (0).



### Jørgen Hønnerup Nielsen, CFO

Born in 1956, Graduate Diploma in Business Adminis-

Salary in 2016: DKK 1.6 million and a car.

Share-based salary in 2016: DKK 0.

Jørgen Nielsen joined Tinby in 1987 and has been employed in SP Group since 2002. Jørgen Nielsen was admitted as member of the Group Executive Board at 1 March 2007.

Previous employment: Rasm. Holbeck og Søn A/S 1985-87, Revisionsfirmaet Knud E. Rasmussen 1978-85.

External directorships: None.

Shares in SP Group: 26,695 personally owned (-505).

# Management team

Other executive officers in SP Group are:

Jens Hinke, Director of R&D in SP Group A/S until 31 March 2017

Mads Juhl, Managing Director of Accoat A/S

Lars Ravn Bering, Managing Director of Gibo Plast A/S until 30 April 2016

Jan Kyster Madsen, CEO of Gibo Plast A/S and SP Extrusion A/S from 1 May 2016

Torben Nielsen, Managing Director of Tinby A/S

Adam Czyzynski, Managing Director of Tinby Sp. z o.o., Poland Jeroen van der Heijden, Chairman, TPI Polytechniek B.V., the Netherlands

Loïc van der Heijden, Managing Director of TPI Polytechniek B.V., the Netherlands

Claus Lendal, Managing Director of Ergomat A/S

David Bourghardt, Managing Director of Brdr. Bourghardt AB, Sweden

Søren Ulstrup, CEO, Ulstrup Plast A/S

Torben Krøyer Bruhn, CEO of MedicoPack A/S. From 14 July 2016, under the auspices of SP Group A/S

Arild S. Johnsen, CEO of Plexx AS / Opido AB. From 21 November 2016, under the auspices of SP Group A/S

Andreas Lagestig, CEO of Opido AB. From 21 November 2016, under the auspices of SP Group A/S

Kenny Rosendahl, Director of SP Medical A/S

Mogens Laigaard, Director of SP Medical A/S, guidewire department

Jan R. Sørensen, Managing Director of SP Moulding (Suzhou) Co., Ltd., China Jens Birklund Andersen, Director of SP Moulding A/S, Stoholm, and of

Sander Tech ApS

Jesper R. Holm, Director of SP Moulding A/S, Juelsminde

**Iwona Czyzynski**, Plant Manager, SP Medical Sp. z o.o., Poland

Renato Miom, Plant Manager, Accoat do Brasil Ltda., Brazil

Anie Simard, Vice President, Ergomat Inc., USA Monika Karczewska, Plant Manager, SP Moulding Sp. z o.o., Poland

April Zhu, Plant Manager, Tinby Co. Ltd., China

Mia Mørk, Executive Assistant, SP Group A/S

Martin Baca, Managing Director of Ulstrup Plast s.r.o., Slovakia

Pawel Michalski, Plant Manager, SP Medical Sp. z o.o., Poland

Dominika Rytczak, Plant Manager, Gibo Sp. z o.o., Poland Przemyslaw Tuzikiewicz, Plant Manager, Tinby Sp. z o.o., Poland

Jacek Staszczyk, Plant Manager, Ergomat Sp. z o.o., Poland

# Risk assessment

At least once a year, the Board of Directors makes an overall assessment of risks relating to the financial reporting process. As part of the risk management, the Board of Directors considers the risk of fraud and the measures to be taken in order to reduce and/or eliminate such risks. In this connection, Management's incentive/motive, if any, for fraudulent financial reporting or other fraud is discussed.

# **Audit committee**

The duties of the Audit Committee are attended to by all members of the Board of Directors. Hans-Henrik Eriksen, who is an independent member, possesses accounting and audit qualifications. Hans-Henrik Eriksen is Chairman of the Audit Committee and state authorised public accountant.

### Auditors

To perform the audit, an audit firm of state authorised public accountants is appointed at the annual general meeting upon the Board of Directors' recommendation. The auditors are representatives of the general public. The auditors prepare long-form audit reports to the collective Board of Directors at least twice a year and immediately after identifying any matters that the Board of Directors should address. The auditors participate in the meetings of the Board of Directors in connection with the presentation of long-form audit reports to the Board of Directors. Prior to the recommendation for appointment at the annual general meeting, the Board of Directors makes an assessment, in consultation with the Executive Board, of the auditor's independence, competences, etc. All major subsidiaries are audited by the Company's auditors or by their foreign business partners.

### Ownership interests end of March 2017:

Board of Directors and Executive Board:	Private	Own company	Related parties	Total	% of share capital
Niels Kristian Agner	33,667			33,667	1.8
Erik Preben Holm	18,832			18,832	0.8
Hans Wilhelm Schur			476,938	476,938	20.9
Erik Christensen	18,787	21,313	50,605	90,705	4.0
Hans-Henrik Eriksen	3,500			3,500	0.2
Frank Gad	89,966	277,273	3,990	371,229	16.3
Jørgen Nielsen	26,695			26,695	1.2
	191,447	298,586	531,533	1,021,566	44.8